

## Winter 2023

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### We need your NEWS!

We need your content:

- Regional News
- Industry Articles to Share
- Local Events
- Classifieds, For Sale, Wanted, Employment etc.

Or any ideas on topics you would like to see covered in the DLANZ quarterly newsletter. We love getting your content.

Deedee - DLANZ Secretary  
[secretary@DLANZ.org.nz](mailto:secretary@DLANZ.org.nz)  
027 470 5073

### Presidents Report

Hi All

*Hope you all have your Winter Woollies ready as the country is creeping into Winter. Here's hoping all your customers are bringing in their Winter Bedding to refresh.*

*Conference is fast approaching and I know the ladies are working hard behind the scenes trying to pull everything together – I can assure you not an easy task trying to co-ordinate things in Auckland since everywhere takes time to get too. It seems such a long time that we were all together so PLEASE put the weekend of 8-10th September in your diaries. We have had great response to the Sponsorship Packages so well done for those involved.*

*As we watch and read current affairs within our own country and around the World it does make you wonder what is happening. Concerning issues for us all are inflation, cost of living, housing, price of housing, healthcare, crime and the economy. Im sure everyone of us recently has experienced going to the Supermarket and thinking I've only got two bags of shopping and spent \$150 (and no my bags were not full of wine!), so as we find things toughening up so do all of our staff. As the ever increasing minimum wage rises, everyone else is wanting/needng a wage increase. I know from speaking to a few of you price increase letters have been sent out to your customers to help cover our never-ending rising costs, which include chemicals, power, gas, wage increases etc, the list is endless. Let's put out heads together at Conference this year and start planning for our future in the Drycleaning/Commercial Laundry sector. With the experience and knowledge within the group I'm sure we can share tips on moving forward.*

*That's all from me, keep safe, keep warm and keep washing.....*

*Tricia Rogers*



**PS: A warm welcome to Mark Mabbett, CEO of Allied Laundry Services Ltd, as part of the DLANZ Committee.**



## 25% off Your DLANZ Subscription



### DLANZ Standard Process:

- Complete Form
- Send to secretary
- Peer review/self review
- Certificate updated
- 25% off your membership fee

**Get 25% off your 2023-2024 subs when you complete your standards.**

You cannot fail.

You are either

“Working Towards DLANZ Standards” or “Have Met DLANZ Standards”

New members must complete the form within 6 months.

**Contact [Secretary@DLANZ.org.nz](mailto:Secretary@DLANZ.org.nz) to find out how you can save!**

### Invest in your Industry!

With DLANZ Subscription costs due to increase for some members, it is worth remembering the importance of supporting your industry organisation by continuing with your membership.

**YOU CAN'T AFFORD NOT - TO BE A MEMBER!** All DLANZ benefits listed HERE!

## Subscriptions Reviewed

It has been a very long time since there has been any increase in the DLANZ membership subscriptions.

The committee have reviewed the subs and made the following increases, our smallest members subs are to remain unchanged.

All other full memberships have a 10% increase. Corporate rates up the most. Allied traders remain the same with no opt out of regional fees.

Overall our membership has stayed fairly static but because smaller outlets are being bought up by other members our overall unique memberships have decreased which in turn decreases our subscription totals.

2023 - 2024 Subscriptions ex GST	
1-5	\$205 - no increase
6-10	\$297
11-20	\$440
21-40	\$550
41-99	\$660

Plus regions \$70 - \$100 - No change.

Corporate Rate - Increases to \$1500

Allied Subs - No change.

If you have an concerns about these increases please contact the secretary or talk to one of the committee members.

## Standards Self-Evaluation

Thanks to all members who have completed their self-evaluation of the DLANZ Minimum Standards.

The committee encourages those members who have not yet proceeded to the self-evaluation phase to please reach out to your regional rep if you have concerns or issues that are obstacles in the way of reaching this stage in the process.

Remember that the standards are compulsory so it could be worth reviewing why we have them and how they benefit your business, your clients and strengthen the reputation of DLANZ, all it's members and your industry as a whole. **LOG IN & READ ABOUT THE BENEFITS FOR YOUR SECTOR HERE.**

As you will know part of the standards process requires you to verify that your boiler has been surveyed annually and is certified, you will need to include a copy of your boiler certificate as part of the standards audit.



## Boilers - Approved Code of Practice

### Code of Practice - Design, safe operation, maintenance & servicing of boilers

The purpose of this approved code of practice is to update and bring together into one document the minimum requirements for the design, safe operation, maintenance and servicing of boiler plant. With the advent of more stringent boiler manufacturing standards (chiefly relating to weld inspection and tubesheet design) and the availability of high-integrity, self-monitoring controls, boiler plant now presents no more danger to personnel than many other pressure equipment items in general use. Accordingly, the committee saw fit to extend the limits for unattended steam boilers in line with current overseas practice. This relaxation of the manning requirements imposes substantial



obligations on the controller to ensure that this code is followed, and that boiler supervisory and maintenance staff have adequate training. This code also includes high-temperature hot water boilers.

[Code-practice-design-safe-operation-maintenance-and-servicing-boilers.pdf](#)

## Committee Meeting in Brief

Some areas like Queenstown and Auckland have been very busy, with lots of people spending money but over all drycleaning is still down though furnishings have bounced back. Demand for linen has gone crazy due to domestic tourism and events. Excitement over the biggest event ever in NZ, FIFA (July/August), is building. Some members were lucky enough to win a fraction of the tender but it seems most laundry for the event is being done through hotels.

**Staff and wages:** Staff shortages continue to create real issues either through sickness (not just Covid) or through high turnover. We simply don't have enough labour in all areas of our businesses.

### Price increases:

With CPI still up around 7%, we are all facing continual prices increases across the board, and not just annually. We are being hit particularly hard with detergents (20 - 40% increases) Diesel (<90% increase in the last 2 years), Electricity (some areas have advised <80% increases). These costs have to be passed onto our customer to enable our businesses to remain viable. We have found if price increases are communicated well, then customers will generally understand.

# REGISTRATIONS now open via the CONFERENCE WEBSITE!

## Filterfab Award

The DLANZ has been extremely grateful over the many years for **Filterfab's** continued sponsorship of this fantastic award.

This year the decision was taken by **Filterfab** to take a break from the award, with a view to commencing it again for the 2025 conference.

DLANZ thanks **Filterfab** for their consistent support of our organisation and on behalf of it's members looks forward to promoting this fabulous Award in the lead up to the DLANZ conference in 2025.

## Welcome Mark Mabbett

On behalf of all Lower North Island Regional Members we would like to thank **Mark Mabbett** of **Allied Laundry Services** for stepping up into the role of **Lower North Regional Rep**. Mark has a wealth of knowledge and expertise he brings to the **Executive Committee**.

Just as a reminder to our members, that committee positions are entirely voluntary and the combined expertise of our committee members is second to none, with members collectively have many decades of experience in the industry. Their contribution is invaluable and DLANZ could not represent your industry without them.



## A Warm Welcome from DLANZ

- Philipa Lewis  
Tendercare Laundry  
Rotorua  
[www.tendercarelaundry.co.nz](http://www.tendercarelaundry.co.nz)
- Ben Anderson & Gerhard Coetzer  
FluidChristeyns  
Auckland  
[www.fluidchem.co.nz](http://www.fluidchem.co.nz)



[Click here to see the Whole Programme on the WEBSITE!](#)

## CONFERENCE

8<sup>TH</sup> – 10<sup>TH</sup> September 2023 – Sudima Auckland Airport



### PROGRAMME OUTLINE (DRAFT ONLY)

Friday	
8.15 am	Committee Meeting
9.30 am	Plant Tour – Bus Leaves Sudima for Madisons Qualitex Laundry
11.00 am	Wet Cleaning Demo @ Sparkle Drycleaners
1.00 – 2.00 pm	Estimated return to the Hotel, all times are approx, 1hr buffer included.
10.00 – 3.00 pm	Trade table set-up
2.00 pm	Hotel Check-In
1.00 – 3.00 pm	Event Registration, Collect Name Tags & Goodie Bags
4.00 pm	Meet & Greet at Trade Stands
6.00 pm	Catch Shuttle to Butterfly Creek Function Centre for Networking Dinner & Drinks
Saturday	
7.30 am	Breakfast
8.30 – 8.40 am	Delegates to be seated
8.40 – 8.50 am	Conference Opening & Programme Outline – Tricia Rogers, President
8.50 – 9.00 am	Major Sponsor, FluidChristeyns – Sponsor of Keynote Speaker & Sat Night Dinner
9.00 – 9.40 am	Keynote Speaker Kirk Hope (Sponsored by FluidChristeyns)
9.40 – 10.30 am	Sponsors – Gold, Silver, Bronze, 5min presentations.
10.30 – 11.00 am	Sponsored Morning Tea (30mins)
11.00 – 11.30 am	Frank Ziermann – Bowe (Topic Global Trends)
11.30 – 12.20 pm	Breakout Session 1 (50mins) – Boiler 101 (ABSBoilers)
11.30 – 12.20 pm	Breakout Session 2 (50mins) – Wet Cleaning (ELS)
12.20 – 12.45 pm	Employseure
12.45 – 1.30 pm	Lunch – (45mins)
1.30 – 2.00 pm	Catherine Cluning – DIA Member Benefits (Either by Zoom or in Person)
2.00 – 2.30 pm	DLANZ going Forward (Interactive brainstorming and discussion)
2.30 – 3.00 pm	Covid Reflect & Project – Industry learnings for now and in the future.
3.00 – 3.30 pm	Afternoon Tea (30mins)
3.30 – 3.35 pm	Sponsor of Award – Filterfab
3.35 – 3.50 pm	Jeremy Symonds – 2018 Filterfab Winner
3.50 – 4.00 pm	Registration Prize
4.00 – 4.10 pm	Close

**Saturday Night Dine & Dance – Theme: "Then to Now – Old to New – TCF to DLANZ"**  
Celebrating 70 Years representing your Industry!

## Conference Theme

From Then to Now, Old to New  
TCF to DLANZ

We invite members to bring their items (books, photos, memories)  
from the archives relating to TCF/DLANZ/Laundry/Drycleaning/Textiles

## Member Benefits - n<sup>3</sup> & DLI



After you join up you can trade with more than 50+ Suppliers and there's not extra cost to you because DLANZ takes care of the annual membership subscription so as a member you're already a step closer to savings that will benefit your business.

Simply login to your DLANZ member profile and find the link to activate your n3 membership. [www.n3.co.nz/dlanz](http://www.n3.co.nz/dlanz)

Yulia Shalamova is our contact at n3 while Vanelia Petrovska is on maternity leave. Please contact her directly if you have any questions.

DDI: 09 886 7333

Mob: 021 023 95629

Free: 0508 20 30 40

[Yulia.shalamova@n3.co.nz](mailto:Yulia.shalamova@n3.co.nz)

## Incorporated Societies Act

The Committee has a bit of work ahead with the changes to the Incorporated Societies Act. The new act will require DLANZ to reregister on the societies website and provide an up-to-date rules document (constitution) with certain types of information like committee member roles, new financial reporting, disputes resolution procedures and more. Constitutional changes will be needed that the committee needs to agree on.



A reminder that all DLANZ members are eligible for a discounted DLI membership rate. This membership which is usually valued at \$700AUD is available to all DLANZ members for \$250AUD through a deal that the DIA negotiated on our behalf.

Full members of the DLI have full access to all **DLI website** resources including but not limited to:

### Garment Analysis

Send problem garments to DLI's Garment Analysis Laboratory or send pictures online and our team of experts will examine the garments and send you a report explaining what went wrong and who is responsible.

### Encyclopedia of Drycleaning

A database of drycleaning guides at your fingertips. Articles can be used for reference, training, and helping to explain potential cleaning problems to your customers, making you look like the professional you are.

### Technical Help

Help is just a call, email or chat away. Ask DLI if your customers are stuck, need expert advice, or need help with anything about professional cleaning in general.

### Stain Removal Guide

Guide your customers through the toughest garment on the spotting board. Pick a stain, pick a fabric, then follow the step-by-step stain removal instructions.



Members wishing to participate in the Donate a Coat initiative can visit the DLANZ website to download the PDF poster file to display in their shops, there is also a jpg suitable for posting on social media.

Visit the **DOWNLOADS** section on the DLANZ website for the files.

## For Sale - SURPLUS EQUIPMENT & PERC DEALS

Please visit the **Classifieds** page on the DLANZ website for more information on these items.

- There are a limited number of 210L drums of recycled Perc still available for sale from the GL Bowron downsize. Already recycled by GL Bowron but now surplus to their requirements, the Perchloroethylene passes all our quality checks and **DLANZ members can save up to \$400 including delivery** when compared to the cost of a drum of new virgin perc. **Call Darrell on 027 787 3007 to request a delivery or more info.**
- **Pony 404 Proforma** - Find the Trademe Listing on the DLANZ website. Can be used for drycleaning jackets, dresses etc and also a wet and dry shirt forma.
- **Primus Professional Cylinder Heater Ironer (NEW)**
- **Perfect Pleat Drapery Finisher**

Remember to let the secretary know when your item is sold or no longer available so your website listing can be removed.

